

Fixed | Secure

Overview

Fixed | Secure enables a client to fix their commodity cost, bringing the option of budget certainty. The client can then choose to fix or pass-through their third-party charges.

Optimised Energy approach the full market of trusted suppliers for each tender. We have no incentives in place with any suppliers and, therefore, are a truly independent consultant.

Most suppliers offer a variation of 2 main product models:

Key Features

- Pass-through or Energy Only The commodity is fixed but all (or some) third-party charges are passed-through at cost. This includes reconciliations at a later date for estimated charges
- **Fully fixed -** The commodity and third-party charges are fixed, with no reconciliation
- Fixed commodity price for contract length contracts are generally 12, 24 or 36 months in length, but any duration can be fixed on request
- Provides absolute price/budget certainty
- Quick to secure full contract
- This type of product can be entered at any time of the year
- Non-commodity can be fixed or passed through depending on client's preference
- Pass-through contracts enable clients to take advantage of load management measures

Who should utilise this solution?

- Clients who prioritise budget certainty above other factors
- Clients with load management strategies that would like to take advantage of pass-through third-party costs whilst keeping the commodity element fixed
- Clients who require a "bridging contract" for a short-term period in advance of joining a flexible solution

FAQs

On fully fixed contracts, can a supplier reconcile increases to non-commodity costs? When negotiating contracts, Optimised Energy require suppliers to provide a full breakdown of what is included in any fixed contract, and if any elements are subject to reconciliation.

We will always make you aware if there are any charges or clauses that allow a supplier to reconcile costs to you.



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FAQs

Will my volume be fixed for the duration of the contract?

Yes, when tendering the contract
Optimised Energy will provide the supplier
with the previous 12 months of
consumption data. The supplier will base
their contract on this volume and the
supply contract will state a contracted
volume and any tolerances in place.

If you expect your consumption to change during the contract period, please inform us and we can either inform the supplier that changes are expected or procure a contract with no volume tolerance clause.

Can I add or remove sites from a fixed contract?

Whilst sites cannot be added into a contract, Optimised Energy can arrange a co-terminus contract for any site additions so they end in line with current contracts and can then be grouped together for billing/payment purposes.

If a site is disposed of during the contract period, Optimised Energy can submit a change

of occupancy form on your behalf, which will terminate the contract for the affected supplies on that date. We can also confirm any impact on volume tolerances.

About Optimised Energy

Discover how Optimised Energy's specialists can help your business find new energy efficiencies. Call us on + 44 (0) 1253 209 000